

MTAC Mail Prep & Entry

November 28, 2018

All Mail Classes

- Safety
- Peak Update
- Service Performance Update
- GPS / Geo-fencing Transportation
- FAST / Drop Shipments
- Mail Irregularity Update
- MTE
- Delivery & Customer Service Operations
- Open Discussion



Safety

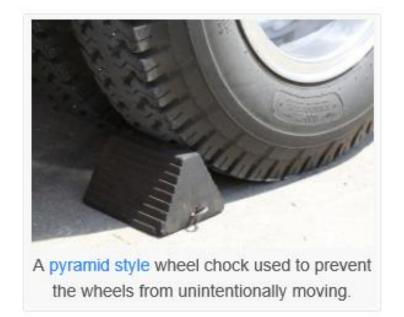




Chocking Requirements – Safety Saves Lives

- Poor / improper chocking causes potential harm to drivers and USPS personnel
- Trucks must have wheel chocks stored onboard.
- Place the chocks in front of driver side rear wheels whenever vehicle is parked / engaged in transfer operations.







Pallet Safety ...and Service

 Poor / improper pallet makeup could harm personnel and impact service







Peak Update



Daily Call Open to Customers

- Monday Friday 1PM ET: 15 min. calls effective December 3, 2018
- Sales will provide link to customers
- Topics: Network Conditions, Facility Updates, etc.
- Example:

Facility Temporarily Closed

Facility temporarily close in city, state.

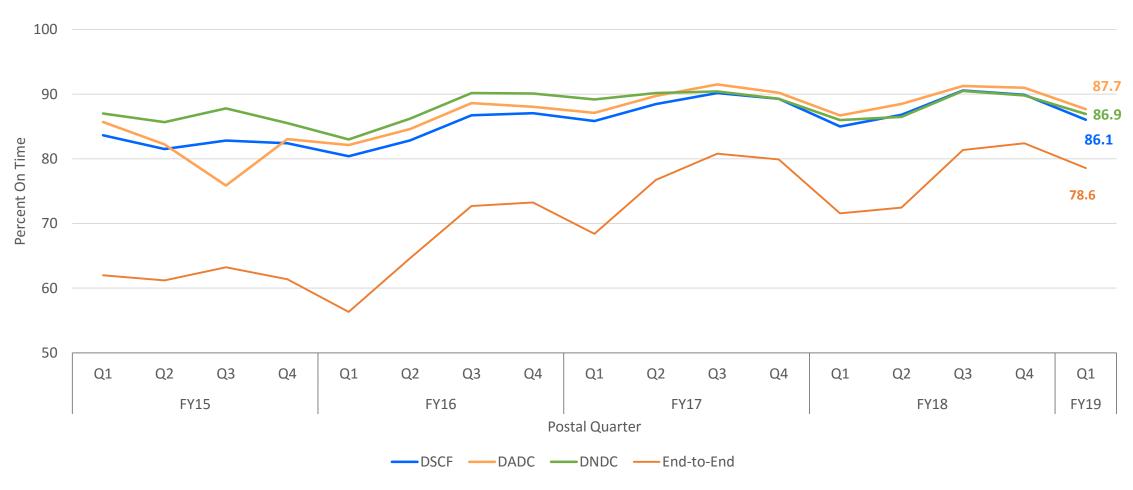
A USPS facility in <u>city, state</u> is temporarily closed. This is expected to cause delays for mail going into and out of this area of the country. USPS is working hard to overcome this obstacle and the facility is expected to be fully functional soon. The USPS regrets any inconvenience caused by this temporarily. Please feel free to reach out with specific questions or concerns regarding your order and updates to our current conditions.



Periodicals Service Performance

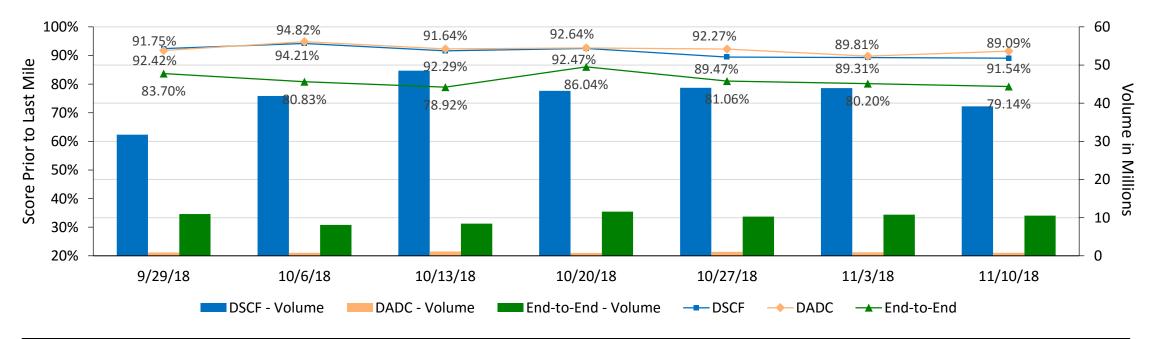


IMB® Periodicals FY15 thru FY19 Performance By Quarter



Note: Preliminary FY19 Q1 results through November 16, 2018. FY19 Q1 data sourced from Internal SPM. Results starting FY17 Q1 are based on Days Left Group (DLG) approach, whereas all prior quarters' results are based on Last Processing Operation (LPO) approach. Service performance measurement was suspended for mail originating from or destined to Caribbean District starting September 16, 2017 due to the devastating impacts of Hurricanes Irma and Maria. Measurement resumed in FY18 Q3.





Q1TD thru 11/16/18	Total Pieces Measured	Processing On- Time	Last Mile Impact	Overall Score	Target Score	SPLY Pieces Measured	Volume Change	SPLY Overall QTD Score	SPLY Change
SCF Flats	292,578,055	91.20%	-5.14%	86.05%	91.80%	328,328,547	-10.89%	85.73%	0.33%
ADC Flats	6,353,910	92.11%	-4.45%	87.67%	91.80%	7,660,051	-17.05%	87.34%	0.32%
E2E Flats	70,641,840	81.58%	-2.63%	78.95%	91.80%	64,012,651	10.36%	75.24%	3.71%
2-Day	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
3-Day	22,652,618	91.40%	-2.40%	89.00%	91.80%	19,606,260	15.54%	86.84%	2.16%
4-Day	31,335,973	79.95%	-2.90%	77.05%	91.80%	29,536,696	6.09%	73.26%	3.79%
5-Day	799,290	79.10%	-3.35%	75.74%	91.80%	636,237	25.63%	70.94%	4.80%
6+ Day	15,853,959	70.92%	-2.40%	68.52%	91.80%	14,233,458	11.39%	63.59%	4.94%
Total	369,573,805			88.58%	91.80%	400,001,249	-7.61%	84.08%	0.52%



End-to-End Mail Diagnostics

Periodicals

End-to-End Mail Diagnostics

Time Period: FY19 Q1

Mote - First Mile and Last Mile metrics for the current postal week have an expected delay due to census data processing



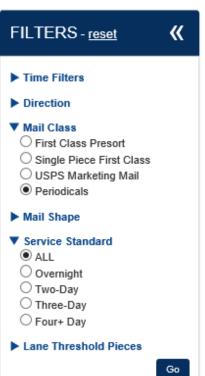


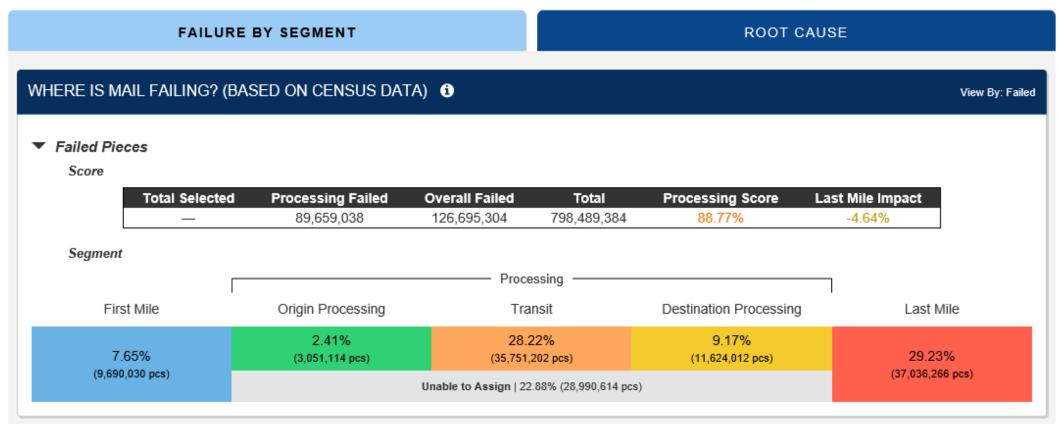




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Report Details



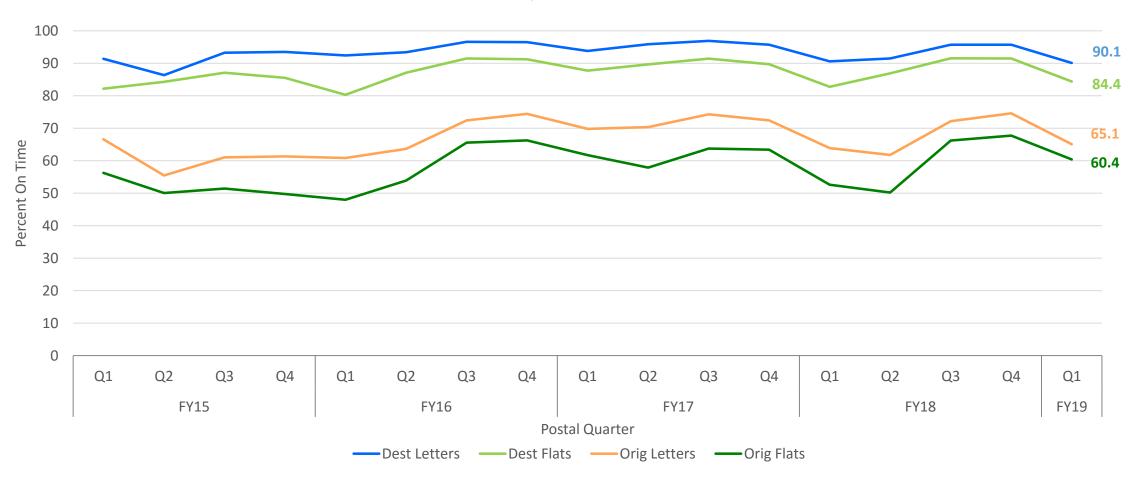




USPS Marketing Mail Service Performance

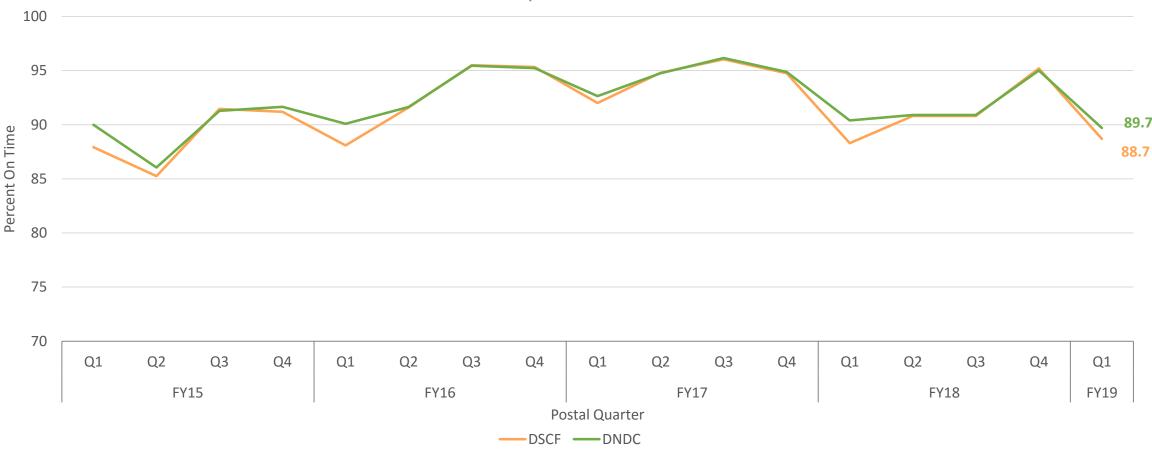


USPS Marketing Mail® FY15 thru FY19 Performance By Quarter



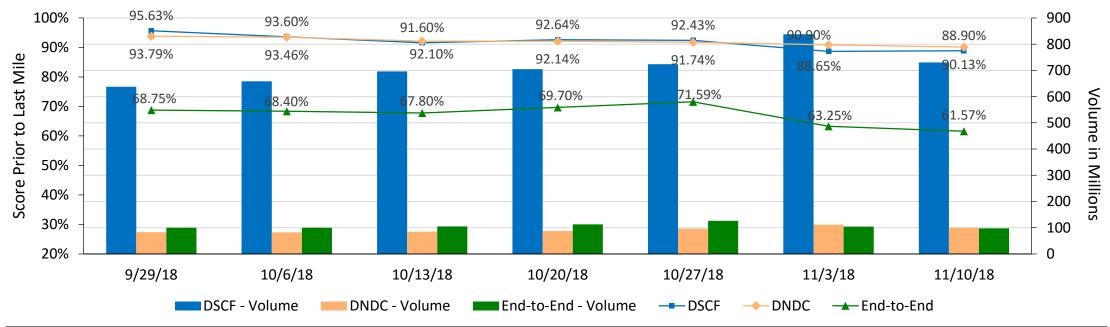
Note: Preliminary FY19 Q1 results through November 16, 2018. FY19 Q1 data sourced from Internal SPM. Results starting FY17 Q1 are based on Days Left Group (DLG) approach, whereas all prior quarters' results are based on Last Processing Operation (LPO) approach. Service performance measurement was suspended for mail originating from or destined to Caribbean District starting September 16, 2017 due to the devastating impacts of Hurricanes Irma and Maria. Measurement resumed in FY18 Q3.

USPS Marketing Mail® Destination Entry FY15 to FY19 Performance By Quarter



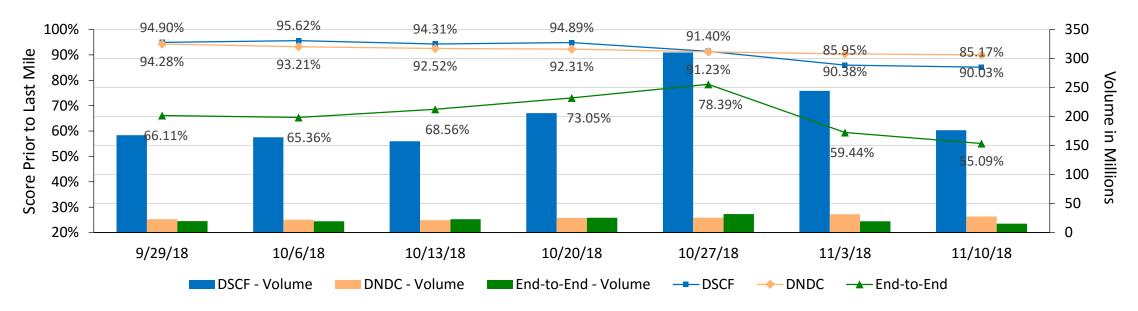
Note: DDU-Entry = Two Day, DSCF = Three-To-Five-Day, DNDC = Five-Day-And-Above

USPS Marketing Mail® (Letters) Score Trend



Q1TD thru 11/16/18	Total Pieces Measured	Processing On- Time	Last Mile Impact	Overall Score	Target Score	SPLY Pieces Measured	Volume Change	SPLY Overall QTD Score	SPLY Change
SCF Letters	4,989,372,995	91.75%	-2.17%	89.59%	91.80%	5,018,717,212	-0.58%	90.38%	-0.79%
NDC Letters	645,773,691	91.93%	-1.71%	90.22%	91.80%	611,653,510	5.58%	91.12%	-0.90%
E2E Letters	746,073,721	67.48%	-1.11%	66.37%	91.80%	681,894,950	9.41%	63.89%	2.49%
3-Day	181,281,542	85.82%	-1.37%	84.45%	91.80%	141,323,439	28.27%	83.07%	1.38%
4-Day	6,092,210	89.95%	-0.89%	89.05%	91.80%	5,025,591	21.22%	88.13%	0.93%
5-Day	118,236,149	84.61%	-1.19%	83.42%	91.80%	96,151,427	22.97%	81.65%	1.77%
6-10 Day	424,649,606	54.34%	-0.99%	53.36%	91.80%	426,844,281	-0.51%	52.80%	0.56%
11+ Day	15,814,214	73.27%	-0.75%	72.52%	91.80%	12,550,212	26.01%	79.22%	-6.70%
Total	6,381,220,407			86.94%	91.80%	6,312,265,672	1.09%	87.59%	-0.65%





Q1TD thru 11/16/18	Total Pieces Measured	Processing On-Time	Last Mile Impact	Overall Score	Target Score	SPLY Pieces Measured	Volume Change	SPLY Overall QTD Score	SPLY Change
SCF Flats	1,426,440,840	91.42%	-6.51%	84.91%	91.80%	1,331,506,266	7.13%	83.53%	1.38%
NDC Flats	176,298,228	91.84%	-5.46%	86.39%	91.80%	157,520,446	11.92%	85.34%	1.04%
E2E Flats	153,711,218	68.13%	-3.58%	64.55%	91.80%	109,761,930	40.04%	54.57%	9.98%
3-Day	50,491,106	88.22%	-4.43%	83.79%	91.80%	14,904,861	238.76%	70.24%	13.54%
4-Day	2,075,290	93.55%	-2.10%	91.46%	91.80%	419,176	395.09%	74.41%	17.05%
5-Day	20,891,753	80.21%	-3.56%	76.65%	91.80%	13,168,376	58.65%	68.10%	8.55%
6-10 Day	76,604,528	50.74%	-3.03%	47.71%	91.80%	77,576,719	-1.25%	47.98%	-0.27%
11+ Day	3,648,541	71.59%	-4.29%	67.29%	91.80%	3,692,798	-1.20%	79.19%	-11.90%
Total	1,756,450,286			83.27%	91.80%	1,598,788,642	9.86%	81.72%	1.55%

Note: Preliminary FY19 Q1 results through November 16, 2018. FY19 Q1 data sourced from Internal SPM. Service performance measurement was suspended for mail originating from or destined to Caribbean District starting September 16, 2017 due to the devastating impacts of Hurricanes Irma and Maria. Measurement resumed in FY18 Q3.



End-to-End Mail Diagnostics

USPS Marketing Mail

End-to-End Mail Diagnostics

Time Period: FY19 Q1

Mote - First Mile and Last Mile metrics for the current postal week have an expected delay due to census data processing





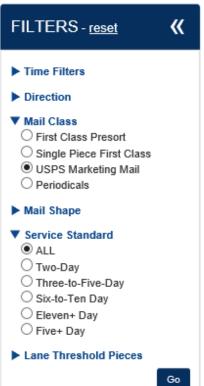


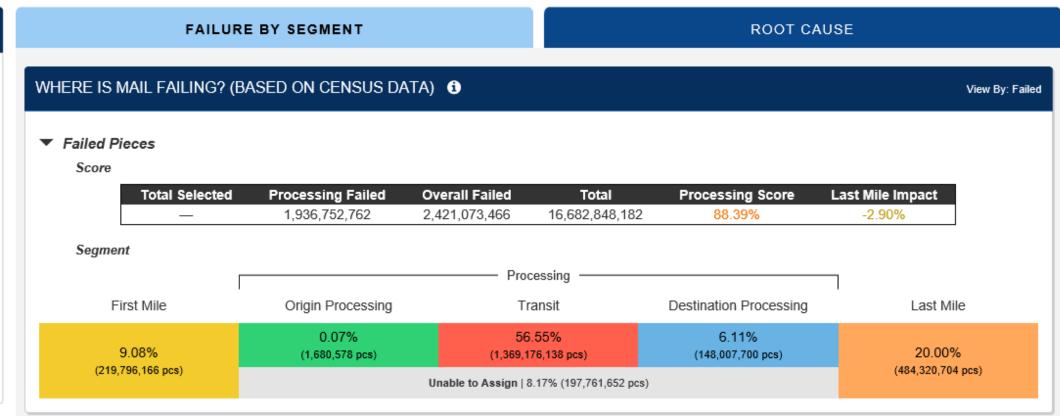


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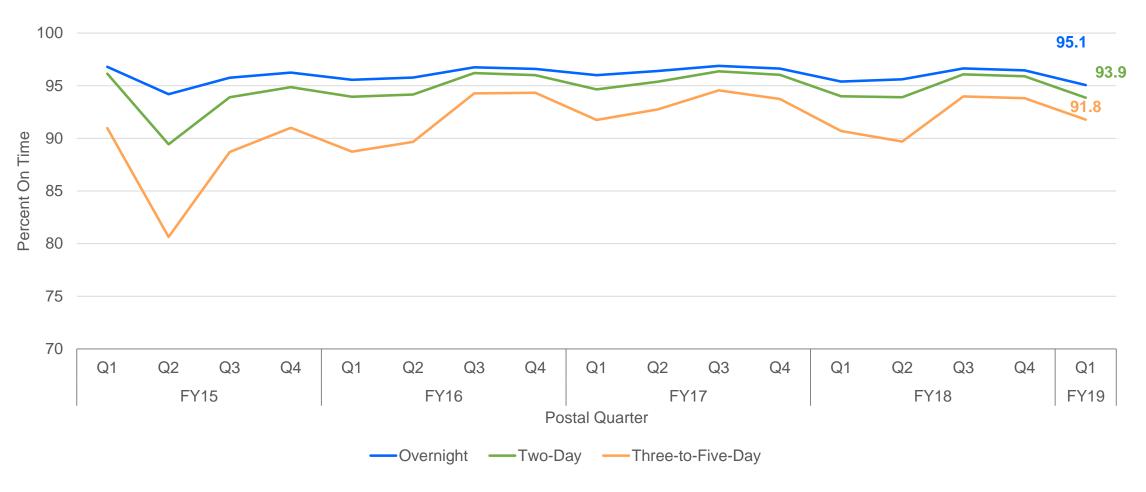




First Class Mail Service Performance

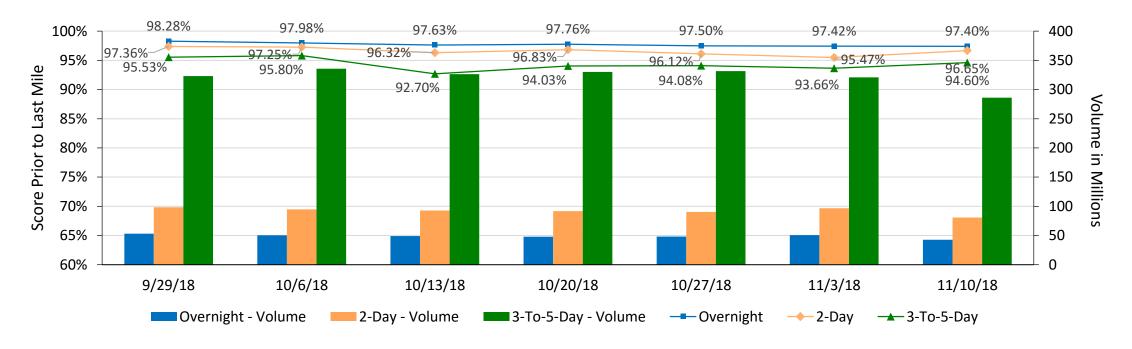


Commercial First-Class Mail® FY15 thru FY19 Performance By Quarter



Note: Preliminary FY19 Q1 results through November 16, 2018. FY19 Q1 data sourced from Internal SPM. Results starting FY17 Q1 are based on Days Left Group (DLG) approach, whereas all prior quarters' results are based on Last Processing Operation (LPO) approach. Service performance measurement was suspended for mail originating from or destined to Caribbean District starting September 16, 2017 due to the devastating impacts of Hurricanes Irma and Maria. Measurement resumed in FY18 Q3.

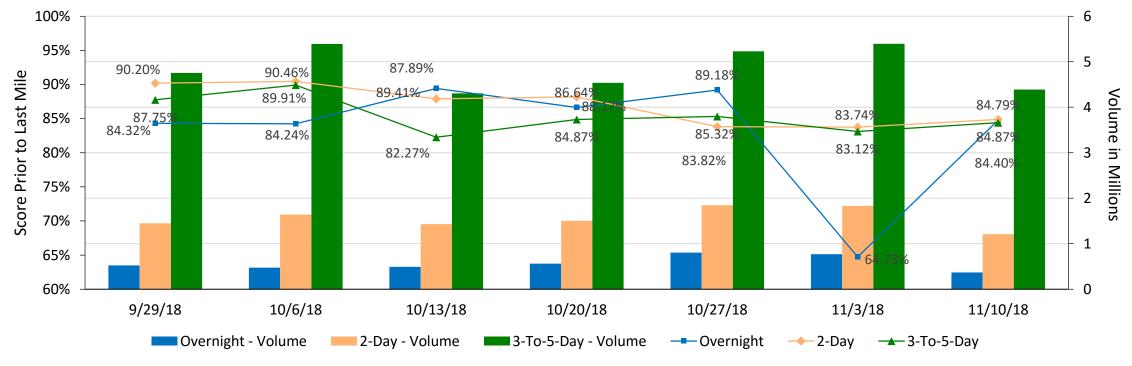




Q1TD thru 11/16/18	Total Pieces Measured	Processing On- Time	Last Mile Impact	Overall Score	Target Score	SPLY Pieces Measured	Volume Change	SPLY Overall QTD Score	SPLY Change
Presort Overnight	341,911,942	97.72%	-2.44%	95.28%	98.49%	354,620,375	-3.58%	94.85%	-0.43%
Presort 2-Day	645,667,232	96.57%	-2.47%	94.10%	98.02%	668,281,571	-3.38%	93.87%	-0.23%
Presort 3-to-5-Day	2,253,555,142	94.34%	-2.37%	91.97%	97.46%	2,371,037,651	-4.95%	91.66%	-0.31%
3-Day	2,240,249,982	94.34%	-2.38%	91.96%	97.46%	2,358,752,520	-5.02%	91.67%	-0.29%
4-Day	12,672,321	96.37%	-1.51%	94.86%	97.76%	11,645,484	8.82%	92.92%	-1.94%
5-Day	632,839	71.92%	-5.11%	66.81%	85.29%	639,647	-1.06%	49.37%	-17.44%
Presort Total	3,241,134,316			92.74%	96.00%	3,393,939,597	-4.50%	92.43%	-0.31%

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Q1TD thru 11/16/18	Total Pieces Measured	Processing On- Time	Last Mile Impact	Overall Score	Target Score	SPLY Pieces Measured	Volume Change	SPLY Overall QTD Score	SPLY Change
Presort Overnight	3,995,547	82.50%	-6.42%	76.09%	90.58%	3,681,002	8.55%	79.51%	3.42%
Presort 2-Day	10,905,831	86.90%	-6.96%	79.94%	92.48%	10,510,517	3.76%	83.18%	3.24%
Presort 3-to-5-Day	33,995,223	85.47%	-6.38%	79.10%	91.00%	35,502,448	-4.25%	79.51%	0.41%
3-Day	33,863,787	85.44%	-6.38%	79.07%	90.99%	35,359,830	-4.23%	79.48%	0.41%
4-Day	128,840	92.98%	-6.00%	86.98%	92.75%	139,269	-7.49%	87.39%	0.40%
5-Day	2,596	92.03%	-7.24%	84.78%	91.78%	3,349	-22.48%	90.46%	5.68%
Presort Total	48,896,601			79.04%	96.00%	49,693,967	-1.60%	80.29%	1.24%

Note: Preliminary FY19 Q1 results through November 16, 2018. FY19 Q1 data sourced from Internal SPM. Service performance measurement was suspended for mail originating from or destined to Caribbean District starting September 16, 2017 due to the devastating impacts of Hurricanes Irma and Maria. Measurement resumed in FY18 Q3.



End-to-End Mail Diagnostics

First Class Mail Presort

End-to-End Mail Diagnostics

Time Period: FY19 Q1

Mote - First Mile and Last Mile metrics for the current postal week have an expected delay due to census data processing





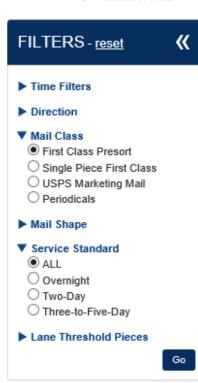


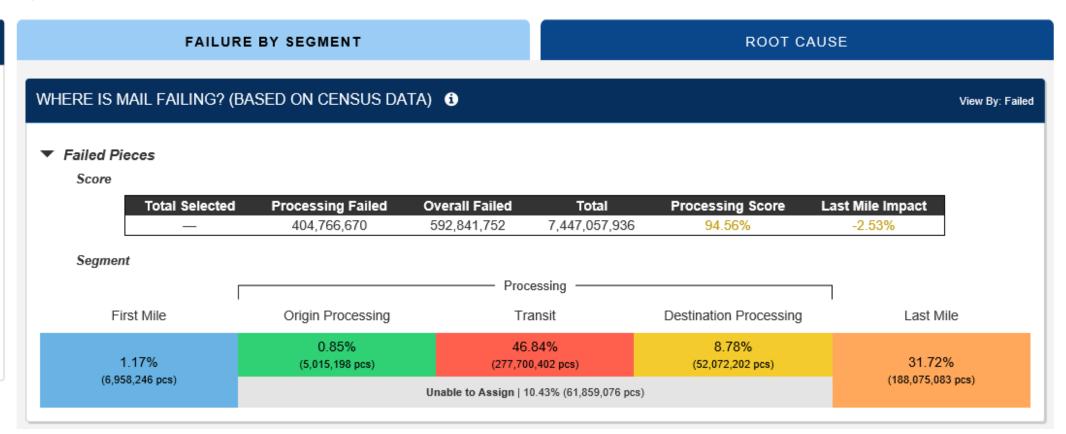


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GPS / Geo-fencing Transportation

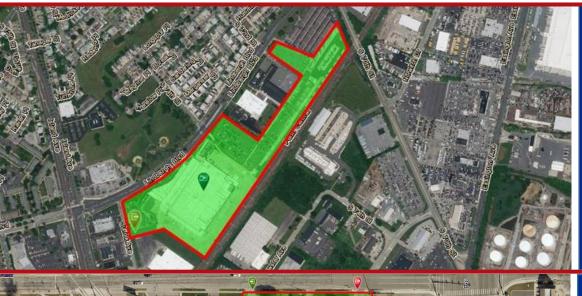
Current Activity

Working on options for industry to send breadcrumb data

 Mail Visibility Application (MVA): Will redesign and allow for log in and appointment/content identification

 The APP would be on a smart phone and transmit location data as mailers arrive at facility





istrict Offices and VMF







FAST / Drop Shipments



Internal Drop Shipment Dashboard

Avg Last 6 wks: On Time Arrivals = 27.5% Avg Cycle Time = 35.4 mins

SV Drop Shipment Dashboard







Reset Saved URL

Reset All

Last Refreshed: 11/26 10:27

The Drop Shipment Dashboard allows for key analysis on drop shipment appointment on-time arrival performances and cycle times by site and by mailer to help identify which mailers have the longest wait before being inducted

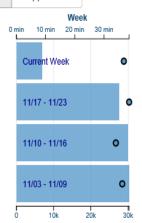
On Time Arrival Score

28.4%

Actual/Expected Unloads

92.6%

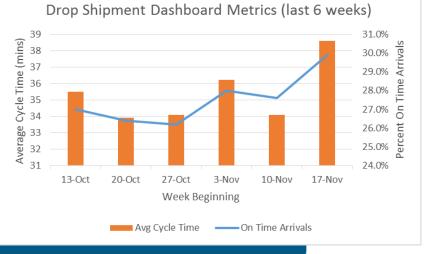
Site Mode Shipper Mode



Average Cycle Time (Site Arrive to Close)

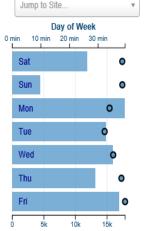
36.2 min

SPLW: 35.6 min



Site Arrive to Dock Assign

8.6 min



Dock Assign to Unload Start

10.1 min SPLW: 9.9 min

0 min 10 min 20 min 30 min 40 min

Western

Eastern

Great Lakes

Capital Metro

Northeast

Pacific

19.2 min SPLW: 18.2 min

Unload Start to Unload End

0.9 min SPLW: 1.7 min

Detailed View



O min 50 min 100 min150 min 200 min250 min 200 LOS ANGELES (CA) P&D...

700 NORTH HOUSTON (TX) P...

700 NORTH TEXAS TX) P&D...

950 SACRAMENTO (CA) P&DC

080 SOUTH JERSEY (NJ) P&...

55Z ST PAUL (MNONDC

32Z JACKSONVILLE (FL) ND..0

90Z LOS ONGELES (CA) NDC

112 IONOKLYN (NY) P&DC



Average/Mean vs. Median:

	Site Arrive to Dock Assign		Dock Assign to Unload Start		Unload Start to Unload End		Unload End to Close		Total Cycle Time	
	Average	Median	Average	Median	Average	Median	Average	Median	Average	Median
11/03-11/09	8.4	1	10.2	1	18.6	4	1.8	1	36.2	11
11/10-11/16	7.1	1	9.9	1	18.1	3	1.3	1	34.1	11



Mail Irregularity Update



Recent Activities:

- National deployment to all 372 SV sites
- Scan all applicable 99M placard, IMtl, Imb, bundle, and piece barcodes
- Streamlined irregularity data entry
- Capture and associate photos to identified irregularity
- 833 Irregularities and 281 images captured as of 11/26/2018
- SV Mailer Irregularity data fed to SASP / eMIR



Mail Irregularity Reporting

GREENSBORO (NC) P&DC SPBS SPBSTS-001 11/10 10:54 BUNDLE Barcode: 2 **BUNDLE Irregularities** Shrinkwrap Size Issue Label Error Rubber Bands Destination Ripped Slipped Off Exceeds Maximum (DMM) Content Broken Below Minimum (DMM) Insufficient Amount Other Missing Label Insufficient Strength Insufficient Amount Other Broken At Seam Other Other Bundle Issue String Barcode Scan Problem Loose Fitting Other Slipped Off/Poorly Tied Presort/Make-up Error Broken Read Problem ✓ Plastic Strap Insufficient Amount Address/OEL Blocked by strapping Slipped Off Other Address/OEL Blocked by shrinkwrap Broken ✓ Insufficient Amount Strapping/Banding Missing Overweight Bundle Other

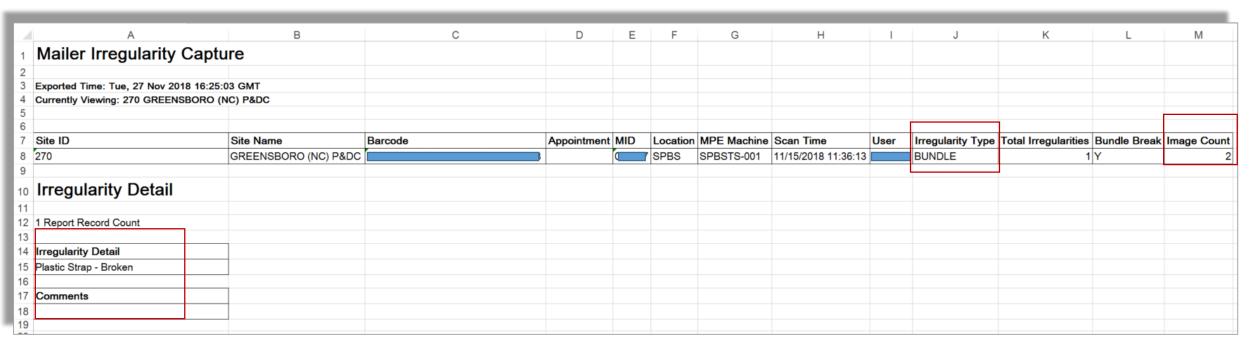


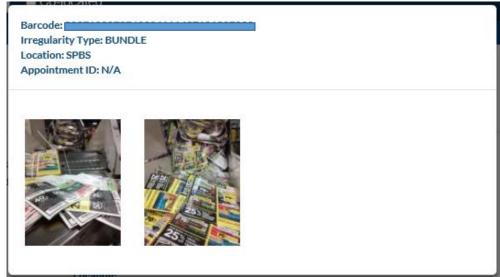






Internal to External Reporting





Provision to MSP beginning Dec. 13, 2018



Mail Transport Equipment



MTE Quality Enforcement

Management Order and Service Talk and issued

- Audits of MTESC
- Quality control
- Mailer responsibility to report MTE inventory levels in MTEOR

PROCESSING OPERATIONS HEADQUARTERS UNITED STATES POSTAL SERVICE



Processing Operations Management Order

SUBJECT: Preparation and Return of MTE

DATE: November 06, 2018

TO: All Plant Managers

As the Election Season concludes and we transition into Peak, now is the time for clearing all facilities of excess MTE and returning it to the MTESCs for processing. Each facility needs to clear their space for Peak Mail volumes and return much needed MTE equipment back in circulation to our mailers. MTE is requesting each facility to fully utilize existing and extra transportation when returning excess MTE to plants and MTESCs:

- Double Stack pallet boxes of trays or sacks
- Do NOT stuff sacks, lay them flat in a Gaylord or hamper
- Combine unprocessed trays and tubs to maximize cube utilization
- Send back flat tubs rather than using them for storage
- Keep Gaylords in-house and reuse them locally, or return sacks or sleeves to the MTESC in them
- Recycle UBBM and plastic wrap locally



Recently, one of our major mailers went through a pallet of trays they had received. With about 200 trays on the pallet, they took the time to check each one and remove all the excess items they found. On the left is a picture showing how many tray labels were found in the trays. On the right, is a picture of the tags used for political mail and ballets which were still attached or in the trays. Mailers view this as an added expense we are passing on to them and it must cease!



Postal employees are responsible for removing all labels and tags from trays when emptied of mail.

Old tray labels should be thrown away and any tags should be collected and reused. Below is an excerpt from the MTE SOP for Processing Facilities:

General

All MTE must be inspected prior to containerizing to ensure all mail has been removed. Any mail trapped in MTE will almost certainly fail to be delivered timely. All mail found in MTE is to be brought to the attention of local management to ensure expedited handling and reporting.

All trash must be removed from MTE before returning to Mail Transport Equipment Service Centers (MTESC). All labels, placards, and residual signage (i.e. "HAZMAT", "Code Red", etc.) must be removed from all MTE when emptied.

Please direct any questions to: Patricia Laverdet, MTE Operations at (202) 268-4353



Delivery & Retail Operations Peak Season Readiness

Kevin McAdams

Vice President, Delivery, Retail, & Customer Service Operations







Christmas Holiday Plans

December 24th Normal Pick-Ups & Deliveries

December 25th Closed

December 26th Normal Pick-Ups & Deliveries

December 31st Normal Pick-Ups & Deliveries

January 1st Closed

January 2nd Normal Pick-Ups & Deliveries



2018 Holiday Shipping Deadlines via Industry Alerts

Highest Volume Week for shipping: Week of December 17th



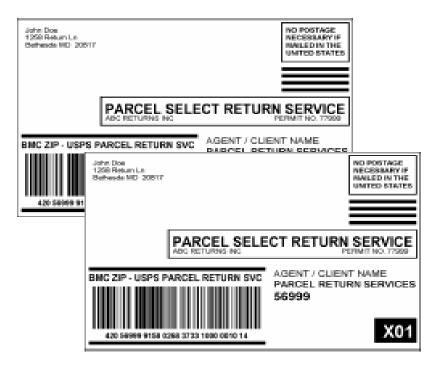


- Proactive Mail Advancement to Network Operations
- Sunday Retail and Customer Service Operations
- Communications on proper Mail Acceptance Separations
- Hub Operations for distribution space constraints
- Visual aid process flow posters and signage distributed





- Compliance and Security Reviews remedial training for deficiencies
- Vital Performance list for weekly follow up with Areas
- Visual aid process flow posters and signage distributed





- 8000 Delivery Vehicles in Field
- 5000+ Additional vehicles for peak season
- 9500 additional delivery employees for peak season
- Training Scanning Accuracy
- Updated Scanning & Routing Technology







- Improved Routing Process Weekend Delivery
- AM/PM Parcel Delivery
- Sunday Priority Delivery



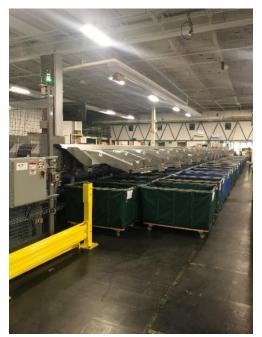


Additional Space – 36 Peak Annexes

Area	Approved
Capital Metro	8
Great Lakes	4
Northeast	5
Pacific	2
Southern	4
Western	7
Eastern	9
Total	36

- Additional package sorters
 - Automated Delivery Unit Sorter
 - 16 Installed in 2018
 - 21 Total in field







Peak Season Communications

- Daily calls with Shipping Partners
 - Previous day performance
 - Review/Research Issues

- Daily calls internally with each Area
 - Identify issues/trends

- Scanning Awareness
 - Series of Service Talks for all employees



November 16th, 2018

Scanning 2 – Delivering With Accuracy and Integrity



It is our mission to provide World Class Service to each and every customer each and every day. World Class Service means giving our customers accurate information about the status of their shipment. Unsurprisingly, scanning accuracy is impacted as holiday package volume increases, but it doesn't have to be. This holiday season is our chance to prove that not only can we get it done, but we can do it

with accuracy and integrity. This time of year is extremely stressful for Postal Service employees, but nobody can do what we do each year. Don't allow this busy season to lead to short-cuts and a poor customer experience.

Each time you deliver a package this holiday season, think about the information your customer has.

- Did they see the Out for Delivery event?
- Are they rushing home on their lunch break, or between errands, to try and meet you during the Expected Delivery Window?
- Could a child be sitting at a window, watching for their mail carrier, because they know what's in that box?
- How would you feel if you were waiting for that package, and saw that it was delivered, but your mail carrier wasn't to your house yet?

World Class Service doesn't just mean giving the package the correct scan, it also means scanning every package at the correct location. Each time you deliver a package, think about the GPS data you are associating with that delivery event. Will the GPS show that you are at the correct address?

Scan each and every package with the correct event, at the correct time, and in the correct location. Accurate scanning is an integral part of providing World Class Service and enhancing our brand.

Delivery Operations 11-16-2018







QUESTIONS

